

SUMMARY OF FEES & SERVICES

\$750,000

ASSETS UNDER MANAGEMENT

CLIENTS TYPICALLY WITH

INCLUDING

- Retirement in 15+ years
- Savings strategies
- Tax planning
- RSUs/Stock Awards, ESPP
- Retirement planning
- Education planning

1.00% of Assets (\$750,000 to \$999,999

\$1,000,000

ASSETS UNDER MANAGEMENT

CLIENTS TYPICALLY WITH HIGH COMPLEXITY

- Retirement in <10 years
- Multiple stock plans (RSUs, ESPP and ISOs or NSOs)
- Complex tax and estate needs
- Retirement income planning
- Cross-border planning
- Multigenerational planning

0.90% of Assets (\$1,000,000 to \$2,499,999)

\$2,500,000

ASSETS UNDER MANAGEMENT

CLIENTS TYPICALLY WITH HIGHEST COMPLEXITY

- Retirement in <10 years
- Upcoming liquidity events
- Complex tax and estate needs
- Family trusts and businesses
- Retirement income planning
- Cross-border planning
- Multigenerational planning

0.80% of Assets (\$2,500,000 to \$4,999,999+)



FINANCIAL PLANNING & INVESTMENT MANAGEMENT

SERVICES	\$750,000	\$1,000,000+	\$2,500,000+
INVESTMENT MANAGEMENT	 Goal-based asset allocation Sustainable investing Regular rebalancing Tax-loss & gain harvesting 	 Income strategies Cash management Option overlay strategies Concentrated stock mgt 	
PLANNING SESSIONS* PLAN DEVELOPMENT & REVIEW, RETIREMENT PROJECTIONS, GOAL-SETTING AND TRACKING	TWO	THREE	FOUR
TAX PLANNING & CROSS-BORDER PLANNING	 Q4 Tax planning Tax return review	 Q4 Tax planning Tax return review Coordination with CPA 	 Ongoing tax planning Tax harvesting (x1-4) Tax return review
EQUITY COMPENSATION RSUs, ISOS, NSOS	Annual reviewTrade strategy (x1-2)	 Regular review Trade strategy (x4 or as needed) 	 Includes prior tier benefits Ongoing tax tracking of RSUs and/or options
PROTECTION INSURANCE & ESTATE	 Benefits review (x1) Estate plan review (x1) Insurance reviews 	 Includes prior tier benefits Attorney meetings (x1-2) 	 Includes prior tier benefits Multiple attorney meetings Complex insurance strategies

*All clients are offered four planning sessions in year-one, and we expect to have regular check-ins between planning sessions.

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Our current disclosure brochure, Form ADV Part 2, is available for your review here.