

FEES IF UNDER MINIMUM

\$7,500 SINGLES \$8,500 COUPLES

BEST SUITED FOR
MEDIUM COMPLEXITY
INCLUDING

- Retirement in 15+ years
- Savings strategies
- Tax planning
- Restricted Stock Units
- Stock Options (ISO, NSO)
- · Retirement planning
- Education planning

\$1,875 SINGLES \$2,125 COUPLES

Billed Quarterly*)

\$10,000 SINGLES \$12,000 COUPLES

BEST SUITED FOR HIGHER COMPLEXITY INCLUDING

- Retirement in <15 years
- Restricted Stock Units
- Stock Options (ISO, NSO)
- Complex tax and estate needs
- Family trusts and businesses
- Retirement income planning
- Cross-border planning
- Multigenerational planning

\$2,500 SINGLES \$3,000 COUPLES



FINANCIAL PLANNING & INVESTMENT MANAGEMENT

SERVICES	\$750,000	\$1,000,000+	\$2,500,000+
INVESTMENT MANAGEMENT	Goal-based asset allocationSustainable investingRegular rebalancingTax-loss & gain harvesting	 Income strategies Cash management Option overlay strategies Concentrated stock mgt 	
PLANNING SESSIONS* PLAN DEVELOPMENT & REVIEW, RETIREMENT PROJECTIONS, GOAL-SETTING AND TRACKING	TWO	THREE	FOUR
TAX PLANNING & CROSS-BORDER PLANNING	Q4 Tax planning Tax return review	 Q4 Tax planning Tax return review Coordination with CPA	Ongoing tax planningTax harvesting (x1-4)Tax return review
EQUITY COMPENSATION RSUs, ISOs, NSOs	Annual review Trade strategy (x1-2)	Regular review Trade strategy (x4 or as needed)	Includes prior tier benefits Ongoing tax tracking of RSUs and/or options
PROTECTION INSURANCE & ESTATE	Benefits review (x1)Estate plan review (x1)Insurance reviews	Includes prior tier benefitsAttorney meetings (x1-2)	Includes prior tier benefitsMultiple attorney meetingsComplex insurance strategies

^{*}All clients are offered four planning sessions in year-one, and we expect to have regular check-ins between planning sessions.

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